



**Marion County
Board of County Commissioners**

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Today's Date: June 10, 2011

**MARION COUNTY PROCUREMENT PARTICIPATING IN
REVERSE TRADESHOW FOR LOCAL VENDORS**

Immediate Release

- WHO:** Marion County Procurement in collaboration with North Central Florida procurement agencies
- WHAT:** 2011 North Central Florida Government Reverse Tradeshow
- WHEN:** Wednesday, June 29, 2011 ▪ 9 a.m. – 1 p.m.
- WHERE:** Central Florida College Klein Conference Center (3001 SW College Road, Ocala)
- WHY:** For the eighth consecutive year, local vendors will have the opportunity to meet with Marion County Procurement officials and representatives from more than a dozen other North Central Florida agencies under one roof and learn how to do business with them.

County procurement officials and others representing area cities, counties, colleges and state agencies will help tradeshow attendees understand procurement processes and find out about upcoming bidding opportunities, annual contracts and other special funding projects. Workshops on small and emerging government contractors and strategies for finding profitability in a tough economy will also be offered.

Vendors not wanting to miss this learning and networking opportunity may call Marion County Procurement at 352-671-8444 for registration and participation fee information.

Since 2004, the North Central Florida Government Reverse Tradeshow has helped hundreds of area vendors learn the ropes of government, education and state procurement processes. The event is presented this year in partnership with the North Central Florida Chapter of the National Institute of Governmental Purchasing and the Small Business Development Center at the University of North Florida.

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